

## Curriculum Vitae

### PERSONAL INFORMATION Roman Chirca



### WORK EXPERIENCE

- 09/2014–09/2015 **National SME Policy Expert**  
Consultores Automatizacion y Robotica, S.A. (CARSA)
- Collect/compile factual information on national SBA policy measures and policy progress for the Republic of Moldova for the year 2014,
  - Provide and expert assessment (based on factual information) of the national implementation progress of the SBA in the Republic of Moldova,
  - Tasks related to the validation of the SME statistics provided by the consortium,
  - Provide brief explanations with brief background explanations of the current trends, and answers the questionnaire regarding the SME sector in the Republic of Moldova.
- Business or sector: public Institution
- 04/2012–Present **General Director**  
Agency for Innovation and Technology Transfer, Chisinau (Moldova)
- Developing the Innovation Infrastructure through scientific parks and innovation incubators. Supporting the creation of start-ups,
  - Assessment of technology transfer project, co-financing the technological projects,
  - Developing and applying state innovation and technology transfer policy,
  - Representing national contact point as innovation agency in contact with international organisations. Implementing international technical assistance projects.
- Business or sector: public Institution
- 02/2009–Present **Director**  
Market Economy Institute
- Performing research, writing analytical papers and studies related to transitional aspects according to market economy fundamental principles.
  - Participation at public hearings of draft law as representatives of civil society in parliament commission for budget, economy and finance,
  - Implementing international technical assistance projects.
- Business or sector: NGO
- 10/2001–01/2010 **Senior Program representative**  
US Department of Commerce, Commercial Law Development Program (CLDP)
- Managing Moldova CLDP office,
  - Working close with Moldovan officials from the central and local Government with technical assistance programs for trans-border cooperation and Regional Trade Integration within The Stability Pact for South Eastern Europe, CEFTA other regional FTA's,
  - Assistance to Moldovan Government in accession to WTO Government Procurement Agreement. Drafting the Moldovan accession offer, necessary adjustments to the legal framework,
  - Monitoring and assisting The Moldovan counterpart in implementing its commitments to WTO. Providing assistance in such areas like: Rules of Origin, Customs Valuation, TBT, SPS, IPR, etc.

		<ul style="list-style-type: none"> <li>- Financial diagnosis of over 150 agricultural companies;</li> <li>- Elaboration of the concept on the agricultural companies debt problem;</li> <li>- Monitoring of the net assets distribution in privatized companies.</li> </ul>
14/2016 - 11/2016	Conciliator	<p>Price Waterhouse Coopers (USAID) funded Capital Markets Development project</p> <ul style="list-style-type: none"> <li>- Drafting regulation on the registry of owners of securities. This regulation was ratified by the State Commission on Securities Markets and is currently in force;</li> <li>- Elaboration of the concept on the Treasury Bills secondary trading;</li> <li>- Providing assistance to domestic brokerage companies.</li> </ul>
07/2010 - 12/2010	Investment Fund Consultant	<p>Intrades Group (USA based Consulting Company)</p> <ul style="list-style-type: none"> <li>- Providing consultations to 10 domestic pilot Investment Funds in the field of portfolio management being responsible for keeping in touch with them;</li> <li>- Financial analysis of investment funds activity;</li> <li>- Drafting an instruction on custodian brookkeeping of investment funds transactions with portfolio securities. This instruction was ratified by the State Commission on Securities Markets and is currently in force;</li> <li>- Assistance in software elaboration on securities brookkeeping for the investment funds.</li> </ul>
03/2010 - 07/2010	Financial Consultant	<p>Res &amp; Co (UK based Consulting Company)</p> <ul style="list-style-type: none"> <li>- Financial diagnosis, cash-flow analysis and forecasting for the companies under restructuring program;</li> <li>- Preparation of financial recommendations for restructuring of "Incomiac" company;</li> <li>- Negotiations with State Creditor Council of conditions of "Incomiac" company debts repayment according to the restructuring plan;</li> <li>- Accounts receivable management;</li> <li>- Credit policy consulting.</li> </ul>

EDUCATION AND TRAINING

06/1999-10/00 - June 1999: Master in International Economics Relations  
 Academy of Economic Studies of Moldova, Chisinau (Moldova)  
 International Relations, Finance, Commercial Law

KNOWLEDGE SKILLS

Mother tongue(s): Romanian

Limba (lingvistică)	Nivel de cunoaștere		Cursuri de formare profesională		Cursuri
	teoretic	practic	specific activității	general profesional	
English	C2	C2	C2	C2	C2
Russian	C2	C2	C2	C2	C2
French	C2	C2	C2	C2	C2
Romanian	C2	C2	C2	C2	C2

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communication skills	good communication skills
organizational skills	good organizational skills
personality	Sociability, perseverance, dynamism, ability to work with people
computer skills	Operating system: MS Windows and MS Office, Software: PowerPoint, Photoshop - experienced user