



# Mihai CIOBANU

## General Management \* Business Continuity \* Treasury

Business builder \* Regulatory & Compliance \* Institutional and Correspondent relationship \* Project management in IT migrations \* FX and MM operations \*

### General information

- Moldovan and Romanian citizenship
- Work experience 29 years
- More than 25 years of banking experience
- Management of small and big teams
- Master and Ph degree
- Fluent in Romanian, English and Russian

### Education

- Master in Banks and Stocks Exchange, 2006 - 2007  
*Free International University of Moldova , Chisinau, Moldova*
- Ph degree, Electronics and Telecommunications, 1996 – 1999, *Technical University Iasi, Romania*
- Engineering Bachelor, Electronics and Telecommunications, 1987 - 1992  
*Technical University Iasi, Romania*

### Awards

- Honorific medal "Meritul bancar" for contribution on banking system development of R. Moldova, August 2011

### Hobbies & interests

- Reading
- Basketball
- Travelling
- Mountain climbing

### Contact information

- Cell phone: \_\_\_\_\_
- Email: \_\_\_\_\_
- Residence: Chisinau, Republic of Moldova

### Relevant experience

#### Deputy Director, Head of Treasury Sales, Treasury Department, July 2018 – present CB "Victoriabank" S.A., Chisinau, Moldova

- Control and management of the Bank's financial and monetary flows: monitoring the operations of attracting resources and their placements by the Bank, the interests of assets and liabilities, cash inflows and outflows, minimum reserve requirements;
- Managing the NOSTRO account with the NBM and the corresponding accounts in foreign currency to ensure maximum profitability;
- Authorize forex and money market operations to manage the Bank's foreign currency position through interbank transactions (forex, swap, forward, etc.);
- Authorize money market operations to manage the placement and attraction of short-term funds on the following market segments: Treasury bills, National Bank Certificates, interbank market;
- Authorize capital market operations, covering medium and long-term investments in securities, such as government bonds, shares, corporate bonds, participation rates;
- Develop treasury products for customers to complement the Bank's commercial offer

#### Director of International and Foreign Currency Operations Department, February 2009 – 2018 CB "Victoriabank" S.A., Chisinau, Moldova

- Research and analyzing of issues involving Treasury and Finance Administered Items, consolidated reporting, Budget variance issues, Consolidated Account and funding contingencies, strong understanding of economics and accounting, including its principles;
- project manager for migration to Temenos core banking software: responsible for modules Fund Transfers, Trade Finance, Forex, Money Market and Teller;
- project manager for migration to SWIFT Alliance Entry v.7.1 and IT administration;
- Participating in internal forums and committees, including the ALCO Committee;
- Managing correspondence relationships with correspondent banks and foreign financial institutions;
- Overseeing fast partner payment systems;
- Manage all trade finance operations;
- Operational and foreign exchange risks monitoring;
- Banking analysis and financial performances reporting.

#### Deputy Director of International and Foreign Currency Operations Department 2007-2009 CB "Victoriabank" S.A., Chisinau, Moldova

- Development of the foreign financial institutions relationships, collaboration with external auditors;
- Project manager for migration to BOL (Bank OnLine) core banking software: responsible for modules Fund Transfers, Trade Finance and Forex;
- Project manager for migration to SWIFT Alliance Entry v.6.4 and IT administration;
- Management of bank's foreign currency transactions;
- Implementation of new relationships with international remittance systems,
- Financial and capital market research;
- Evaluation and monitoring of correspondent banks performance.

#### Deputy Chief Accountant, Head of Settlement Center, 1996-2007, CB "Banca de Economii", Chisinau, Moldova

- SWIFT Alliance Entry administration and authorization of all foreign payments;
- Domestic payments supervision;
- Arranging settlements on the correspondent accounts;
- Overseeing of the clearing on fast remitter payment systems.

**Associate Professor, Telecommunication Department, 1992 – 2018** *“Technical University of Moldova”, Chisinau, Moldova*

- Elaboration & delivery of courses on intelligent networks
- Organization of internships & knowledge assessments for students
- Elaboration of scientific articles in the field of cryptography and information protection.